

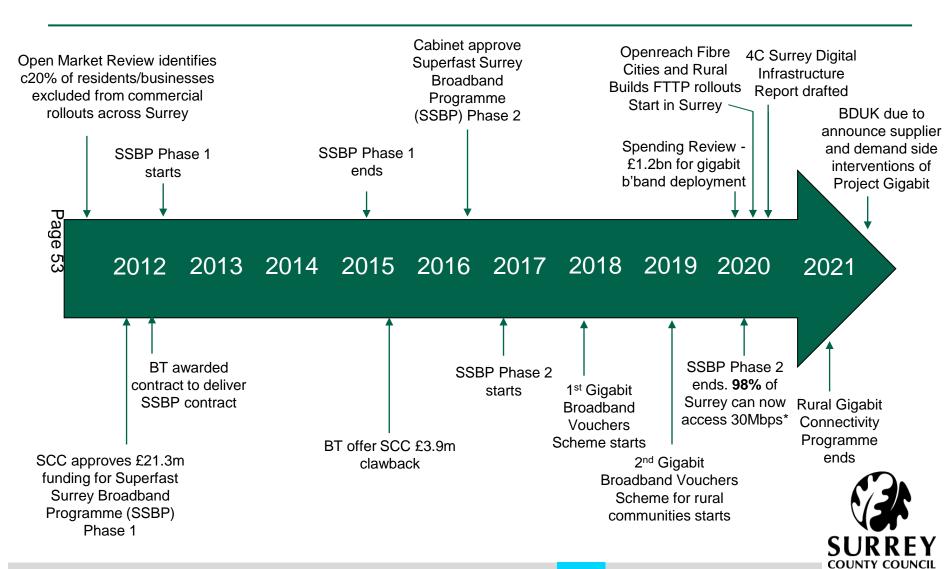
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Appendix I. Draft Delivery Programme



1. Background



2. Objectives

- To work with commercial providers and other partners to deliver a strategic programme of investment to maximise connectivity at 1GB+ and access to 5G mobile services to residents, businesses and communities in Surrey
- To deliver a hyper-connected environment which will:
 - Deliver a range of SCC strategies, outcomes and benefits which depend on a step change in digital capability and connectivity
 - Support access to all digital service, economic and employment opportunities for all Surrey's residents, businesses and communities
 - Facilitate a new range of emerging technologies, capabilities and applications to enable Surrey's entrepreneurs, businesses and universities to compete nationally and internationally and drive economic growth
- To leverage external Government funding and revenue streams from digital related assets and activities

3. Context

Government's £5bn gigabit rollout scheme (rebranded 'Project Gigabit') announced (18 March) - Surrey not included in any of the first tranches of large and small procurements listed

Strategic fit with the rest of SCC's strategic capital programmes – need to be aware of other integration initiatives (Health etc)

Supply side: Uncertainty over the mapping of the proposed Gigabit rollout and mapping the gaps in coverage – BDUK discussions with commercial providers continue – SCC have zero influence on this process

Need to recognise the fragmented nature of the digital delivery across
Surrey – including a variety of commercial providers, Alt Nets and BDUK (rural areas) – this impacts on investment negotiation strategy



4. Strategic policy

NATIONAL POLICY

Future Telecoms Infrastructure Review (2018)

National Infrastructure Strategy (2020) Budget (2021) & Spending Review (2020)

Page HEALTH INTEGRATION

Joint Heath and Digital Board White Paper & ICS integration (People)

Digital Infrastructure Strategy **REGIONAL POLICY**

EM3 LEP spine (Basingstoke to Guildford)

Surrey Economic Strategy Statement (2030) Surrey's Climate Change Strategy (2020)

Surrey Health and Wellbeing Strategy Surrey Place Ambition (2050)

SCC Corporate Strategy (2016-2021) Surrey Growth Board 'Plan for Growth'



SURREY POLICY

5. Project Drivers

Govt's allocation of £1.2bn to support gigabit broadband rollout to the 20% hardest to reach areas

Importance of digital connectivity to the well-being and prosperity of Surrey's residents and businesses

Surrey's economic growth requires a hyper-connected environment to facilitate its innovation eco-system

Re: Gigabit capable coverage,
Surrey is behind the UK average
(17.2% to 39.0%); 5G roll-out is
also slow, some coverage in
population centres but very little in
rural areas. Surrey's competitive
position is at risk

Securing commercial / public good benefits of autonomous vehicles, drone delivery, healthcare provision dependent on fit-for-purpose digital infrastructure

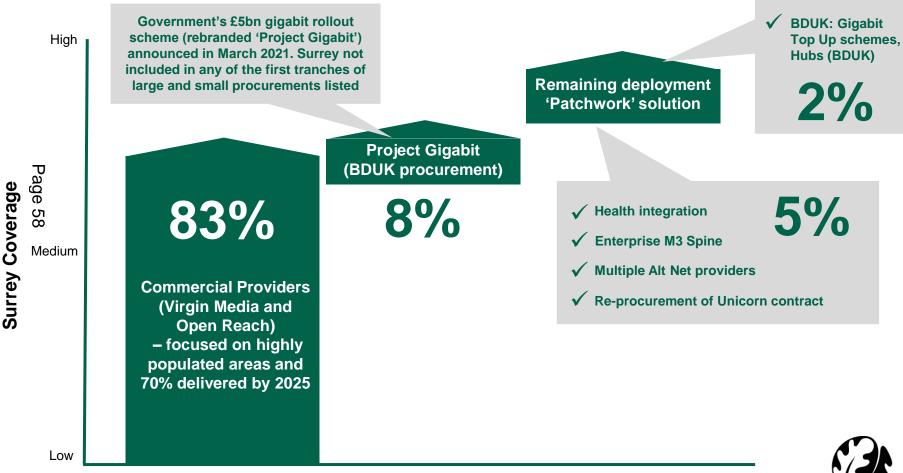
Drivers

Delivering the benefits of SCC service outcomes requires a step change in digital capability and connectivity

SURREY COUNCIL

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6. Multiple investor layers (%1)







7. Public assets approach: Position Statement

Granting access to public assets will help facilitate digital deployment and has revenue raising potential

Process must be:

Replicable

Consistent

Transparent

Robust

Process must consider:

Disruption levels

Opportunity costs

Contribution to growth agenda

Risk/ROI

A Position
Statement will set
out SCC's
approach to how
decisions are made
on granting access
to public assets



Digital Infrastructure
Emerging Strategic
Programme
(Digital infrastructure interventions)

Group A. 'Enabling' activity

(Planning for delivery to ensure enablers are in place)

Group B. Immediate delivery

(Lower cost / risk opportunities to demonstrate progress)

Group C. Longer term / partner dependent

(Higher cost / risk opportunities requiring Business Case support)



8.1 Emerging Programme

Digital Infrastructure Emerging Strategic Programme (Digital infrastructure interventions)

Group A. 'Enabling' activity

(Planning for delivery to ensure enablers are in place)

Pag

- Communicate Digital Infrastructure Strategy
- Wayleaves / highway permits process (Social Housing)
- Ducting replicable approach
- Single point of contact
- Register of local assets
- Access to SCC assets
- Commercial revenue review
- Gigabit top-Up vouchers

Group B. Immediate delivery

(Lower cost / risk opportunities to demonstrate progress)

- Electric vehicle charging points
- Information Kiosks
- Re-Procurement of UNICORN network contract
- Partnership with D&Bs and other public sector partners

Group C. Longer term / partner dependent

(Higher cost / risk opportunities requiring Business Case support)

- Community Fibre Partnerships
- Expansion of Hub Sites scheme
- Use of housing and planning policy
- Smarter Highways (A22)
- Direct build feasibility study
- Business Case Development



Appendix I. Draft Delivery Programme (Enabling Activity)

infrastructure) to inform gap analysis and support effective communication of need to commercial operators Using the register (above) design a process to identify/create assets which can be leveraged to commercial operators and contribute to Surrey's digital infrastructure; for example, installation of ducts on highways schemes or use of street furniture/public realm to house 5G antennae 7 Commercial revenue review A review of good practice and a revenue-raising options appraisal to establish SCC's commercial strategy around either: charging for local asset access, securing share of commercial partners future revenue, or guaranteeing rapid deployment in key areas	Intervention		Description	Timeframe*	Resourcing*
process (Social Housing focus) Streamlined and integrated framework process (with associated templates etc) for wayleaves / highway permits. The early focus will be on facilitating access to social housing to reduce the cost of provision per property for operators Design of a SCC-wide approach to ducting; particularly in relation to highways development. Need to understand what SCC have (link to asset register below) and understand gaps. Need to investigate the commercial model and the revenue raising potential. Good practice review from elsewhere. Establish a single point of contact within SCC to coordinate all Council liaison and triage/direct enquiries, issues, and key decisions Register of local assets Creation of a register/database of SCC's public assets (plus operator infrastructure) to inform gap analysis and support effective communication of need to commercial operators Using the register (above) design a process to identify/create assets which can be leveraged to commercial operators and contribute to Surrey's digital infrastructure; for example, installation of ducts on highways schemes or use of street furniture/public realm to house 5G antennae A review of good practice and a revenue-raising options appraisal to establish SCC's commercial strategy around either: charging for local asset access, securing share of commercial partners future revenue, or guaranteeing rapid deployment in key areas Response to Top-up voucher Following BDUK's eligibility criteria (and proposed deployment areas)			communicate SCC's intent to commercial providers and support future funding	Short	Low
development. Need to understand what SCC have (link to asset register below) and understand gaps. Need to investigate the commercial model and the revenue raising potential. Good practice review from elsewhere. Single point of contact Establish a single point of contact within SCC to coordinate all Council liaison and triage/direct enquiries, issues, and key decisions Register of local assets Creation of a register/database of SCC's public assets (plus operator infrastructure) to inform gap analysis and support effective communication of need to commercial operators Using the register (above) design a process to identify/create assets which can be leveraged to commercial operators and contribute to Surrey's digital infrastructure; for example, installation of ducts on highways schemes or use of street furniture/public realm to house 5G antennae A review of good practice and a revenue-raising options appraisal to establish SCC's commercial strategy around either: charging for local asset access, securing share of commercial partners future revenue, or guaranteeing rapid deployment in key areas Response to Top-up voucher Following BDUK's eligibility criteria (and proposed deployment areas)	process	5 , ,	streamlined and integrated framework process (with associated templates etc) for wayleaves / highway permits. The early focus will be on facilitating access to	Short	Low
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SCC's commercial strategy around either: charging for local asset access, securing share of commercial partners future revenue, or guaranteeing rapid deployment in key areas Response to Top-up voucher Following BDUK's eligibility criteria (and proposed deployment areas) Short	6 Access to	SCC assets	be leveraged to commercial operators and contribute to Surrey's digital infrastructure; for example, installation of ducts on highways schemes or use of	Short	Low
	7 Commerci	ial revenue review	SCC's commercial strategy around either: charging for local asset access, securing share of commercial partners future revenue, or guaranteeing rapid	Short	Low
and deliver (at pace) SCC's proactive response to accelerate provision in applicable areas of the County		•	announcement for the Gigabit Top Up voucher scheme (Project Gigabit), design and deliver (at pace) SCC's proactive response to accelerate provision in	Short	Medium

^{*}Indicative / high-level internal estimate (Source: SCC, 2021)

Appendix I. Draft Delivery Programme (Immediate Delivery)

Intervention		Description	Timeframe*	Resourcing*
1	Electric vehicle charging points	Roll out of electric vehicle charging points	Short	Medium
3	Information Kiosks	Lobby / partnership with BT to encourage shift to town centre Wi-fi emitting information kiosks as replacement for their telephone boxes	Short	Medium
4 P	Re-Procurement of UNICORN network contract	Bring forward the procurement of the UNICORN network (ending 2024) to re-specify this expenditure (£2m PA) to achieve added value by facilitating fibre connectivity to areas that would not otherwise benefit; for example, the Hub Sites scheme (see above)	Short	Medium
aģe 63	Partnership with D&Bs and other public sector partners	Linked to SCC's rapid response, strengthen partnership with D&Bs and other public sector partners to share information, intelligence and target applicable areas within their economic geographies	Short	Low



Appendix I. Draft Delivery Programme (Longer Term)

Intervention		Description	Timeframe*	Resourcing*
1	Community Fibre Partnerships	Continue to work with residents and businesses to proactively facilitate Community Fibre Partnerships (CFPs)	Short	Medium
2	Expansion of Hub Sites scheme	Continue to explore with BDUK the potential to expand the existing public sector and school Hubs programme being delivered in Surrey	Short	Medium
3	Smarter Highways (A22)	Future proofing road capacity to support connected vehicles opportunities; specifically looking at the designs of any planned scheme or major resurfacing project	Short	Medium
² ਬੱge 64	Use of housing and planning policy	Work closely with D&Bs to use planning and housing policy to facilitate enhanced connectivity by specifically referencing digital infrastructure expectations within their Local Plans and/or use of statutory planning powers to incentivise Developers to ensure new commercial and residential developments have full fibre connectivity	Medium	Low-Medium
5	Direct build feasibility study	Commission a feasibility study to test the viability and cost-benefit of investing in direct build schemes to address specific coverage issues within the County.	Medium	Medium
6	Business Case development	Production of HMT 5 Case Green Book compliant business cases to support funding applications	Medium	Medium





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